

Mission Country Disposal

Base Year Rate Adjustment Application

Summary

CAYUCOS SANITARY DISTRICT

Requested Increase			
Digester Expense	6.67%	Market Rate Wage Adjustment	4.91%
Capital Purchases	9.56%	Truck Repairs	3.25%
Insurance	1.80%	Other Outside Services	2.67%
Fuel	1.25%	Landfill Disposal	0.19%
Commingle Processing Fee	1.79%	Franchise Fee Related to PI	4.33%
		CPI Increase/Other	6.88%

1. Rate Increase Requested

43.30%

Rate Schedule

Rate Schedule	Current Rate	Increased Rate	Adjustment (a)	New Rate
Single Family Residential				
2. Economy Service (1 - can curb)	\$20.25	\$8.77		\$29.02
3. Standard Service (2- can curb)	\$23.92	\$10.36		\$34.28
4. Premium Service (3 - can curb)	\$27.62	\$11.96		\$39.58

(a) Calculated rates are rounded up to the nearest \$0.01.

5. **Multiunit Residential and Non-residential**

Rate increases of

43.30%

will be applied to all rates in each structure

with each rate rounded to the nearest \$0.01

Certification

To the best of my knowledge, the data and information in this application is complete, accurate, and consistent with the instructions provided by the Rate Setting Manual.

Name: Jeff Clarin

Title: District Manager

Signature:

Date: 10/20/21

Revised: 3/21/2022

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Summary

CAMBRIA CSD

		Requested Increase	
Digester Expense	6.67%	Market Rate Wage Adjustment	4.91%
Capital Purchases	9.56%	Truck Repairs	3.25%
Insurance	1.80%	Other Outside Services	2.67%
Fuel	1.25%	Landfill Disposal	0.19%
Commingle Processing Fee	1.79%	Franchise Fee Related to PI	2.49%
		CPI Increase/Other	6.88%

1. Rate Increase Requested

41.46%

Rate Schedule

Rate Schedule	Current Rate	Increased Rate	Adjustment (a)	New Rate
Single Family Residential				
2. Economy Service (1 - can curb)	\$26.12	\$10.83		\$36.95
3. Standard Service (2- can curb)	\$52.22	\$21.65		\$73.87
4. Premium Service (3 - can curb)	\$78.35	\$32.48		\$110.83

(a) Calculated rates are rounded up to the nearest \$0.01.

5. **Multiunit Residential and Non-residential**

Rate increases of

41.46%

will be applied to all rates in each structure

with each rate rounded to the nearest \$0.01

Certification

To the best of my knowledge, the data and information in this application is complete, accurate, and consistent with the instructions provided by the Rate Setting Manual.

Name: Jeff Clarin

Title: District Manager

Signature:

Date:

10/20/21

Revised:

3/21/2022

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Financial Information

Historical		Current	Projected	
2019	2020	2021	Base Year 2022	2023

(from Pg. 4)

Section I-Allowable Costs

6.	Direct Labor	\$1,987,893	\$1,656,566	\$1,881,780	\$2,027,116	\$2,087,926
7.	Corporate Overhead	\$90,171	\$91,704	\$92,437	\$97,336	\$100,256
8.	Office Salaries	\$281,869	\$308,392	\$307,058	\$338,409	\$348,479
9.	Other General and Admin Costs	\$2,263,225	\$2,249,422	\$2,758,424	\$2,704,193	\$2,915,906
10.	Total Allowable Costs	\$4,623,158	\$4,306,084	\$5,039,699	\$5,167,054	\$5,452,567

Section II-Allowable Operating Profit

11.	Operating Ratio	144.1%	108.8%	124.3%	92.0%	92.0%
12.	Allowable Operating Profit	(\$1,415,951)	(\$346,567)	(\$984,823)	\$449,309	\$474,136

Section III-Pass Through Costs

13.	Tipping Fees	\$921,271	\$929,010	\$956,880	\$1,650,768	\$1,660,064
14.	Franchise Fees	\$453,112	\$554,664	\$557,265	\$493,114	\$507,907
15.	AB939 Fees	\$6,152	\$7,565	\$7,621	\$11,122	\$11,455
16.	Other Pass-through Costs	\$166,213	\$211,327	\$194,965	\$226,774	\$247,513
17.	Total Pass Through Costs	\$1,546,748	\$1,702,566	\$1,716,731	\$2,381,778	\$2,426,939

Section IV - Revenue Requirement

18.	Revenue Requirement				\$7,998,141	\$8,353,642
19.	Total Revenue Offsets (from Page 3)	\$4,753,955	\$5,662,083	\$5,771,608	\$5,757,804	\$5,815,561

Section V - Net Shortfall (Surplus)

20.	Net Shortfall (Surplus)				\$2,240,337	
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21.	Total Residential and Non-residential Revenue without increase in Base Year (pg.3, lines 32+40)				\$5,748,477	Cambria
22.	Percent Change in Residential and Non-residential Revenue Requirement				38.97%	38.97%
23.	Franchise Fee Adjustment Factor (1 - 6 percent)				90.00%	94.00%
24.	Percent Change in Existing Rates				43.30%	41.46%

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Revenue Offset Summary

	Section VII - Revenue Offsets				
	Historical		Current	Projected	
				Base Year	
	2019	2020	2021	2022	2023
28. Single Family Residential Multiunit Residential Dumpster	\$3,239,590	\$3,971,479	\$4,043,364	\$4,044,206	\$4,084,648
29. Number of Accounts	0	0	0	0	0
30. Revenues	\$0	\$0	\$0	\$0	\$0
31. Less Allowance for Uncollectible Resid Accounts					
32. Total Residential Revenue	\$3,239,590	\$3,971,479	\$4,043,364	\$4,044,206	\$4,084,648
Non-residential Revenue (without increase in Base Yr.)					
Account Type					
Non-residential Can					
33. Number of Accounts			61	61	62
34. Revenues			\$13,648	\$13,785	\$13,922
Non-residential Wastewheeler					
35. Number of Accounts			239	242	244
36. Revenues			\$160,648	\$162,255	\$163,877
Non-residential Dumpster					
37. Number of Accounts			567	573	579
38. Revenues	\$1,512,372	\$1,690,251	\$1,545,078	\$1,528,231	\$1,543,514
39. Less: Allowance for Uncollectible Non-resid	\$0	\$0	\$0	\$0	\$0
40. Total Non-residential Revenue	\$1,512,372	\$1,690,251	\$1,719,374	\$1,704,270	\$1,721,313
45. Interest on Investments	\$0	\$0	\$0	\$0	\$0
46. Other Income	\$1,993	\$353	\$8,870	\$9,327	\$9,600
47. Total Revenue Offsets	\$4,753,955	\$5,662,083	\$5,771,608	\$5,757,804	\$5,815,561

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Cost Summary for Base Year

Description of Cost	Section VIII-Base Year Cost Allocation				
	2019	2020	2021	Base Year 2022	2023
Labor	\$1,825,776	\$1,537,344	\$1,747,146	\$1,882,351	\$1,938,818
Payroll Taxes	\$162,117	\$119,222	\$134,633	\$144,765	\$149,108
48. Total Direct Labor	\$1,987,893	\$1,656,566	\$1,881,780	\$2,027,116	\$2,087,926
49. Corporate Overhead	\$119,957	\$152,448	\$173,276	\$182,460	\$187,934
Less limitation (enter as negative)	(\$29,786)	(\$60,744)	(\$80,839)	(\$85,124)	(\$87,677)
Total Corporate Overhead	\$90,171	\$91,704	\$92,437	\$97,336	\$100,256
Office Salaries	\$262,103	\$289,698	\$284,014	\$313,196	\$322,510
Payroll Taxes - Office	\$19,766	\$18,694	\$23,044	\$25,213	\$25,969
50. Total Office Salaries	\$281,869	\$308,392	\$307,058	\$338,409	\$348,479
Bad Debt	\$1,525	\$3,260	\$5,669	\$5,669	\$5,669
Allocated expenses	\$0	\$0	\$0	\$0	\$0
Bonds expense	\$4,522	\$3,931	\$3,807	\$4,009	\$4,129
Depreciation	\$284,167	\$376,319	\$555,020	\$765,950	\$922,792
Drive Cam fees	\$3,010	\$8,854	\$10,790	\$11,362	\$11,703
Dues and Subscriptions	\$10,727	\$2,361	\$8,088	\$8,517	\$8,772
Facilities	\$24,611	\$17,600	\$11,831	\$12,458	\$12,832
Gas and oil	\$401,106	\$358,629	\$506,154	\$509,789	\$524,706
Insurance	\$430,834	\$427,506	\$530,264	\$592,294	\$610,063
Laundry (Uniforms)	\$12,878	\$13,479	\$15,484	\$16,305	\$16,794
Legal and Accounting	\$36,525	\$18,862	\$20,777	\$21,821	\$22,444
Miscellaneous and Other	\$4,802	\$2,158	\$2,083	\$2,193	\$2,259
Office Expense	\$95,657	\$93,897	\$108,945	\$114,738	\$118,190
Operating Supplies	\$42,549	\$38,307	\$38,712	\$40,764	\$41,987
Other Taxes	\$12,577	\$13,598	\$20,213	\$21,235	\$21,844
Outside Services	\$453,199	\$501,740	\$499,646	\$134,283	\$136,172
Public Relations and Promotion	\$2,516	\$3,498	\$3,093	\$3,099	\$3,103
Permits	\$34,610	\$31,411	\$48,398	\$50,963	\$52,492
Postage	\$8,021	\$3,552	\$5,259	\$5,537	\$5,704
Relocation	\$4,633	\$12,510	\$8,947	\$8,947	\$8,947
Rent	\$5,278	\$5,278	\$7,019	\$7,575	\$7,621
Telephone	\$6,939	\$15,238	\$15,344	\$16,157	\$16,642
Tires	\$72,014	\$58,486	\$75,451	\$79,450	\$81,834
Travel	\$19,244	\$3,572	\$5,034	\$5,301	\$5,460
Truck Repairs	\$279,312	\$225,488	\$242,308	\$255,151	\$262,805
Utilities	\$11,969	\$9,888	\$10,091	\$10,626	\$10,944
51. Total Other Gen/Admin Costs	\$2,263,225	\$2,249,422	\$2,758,424	\$2,704,193	\$2,915,906
52. Total Tipping Fees	\$921,271	\$929,010	\$956,880	\$1,650,768	\$1,660,064
53. Total Franchise Fee	\$453,112	\$554,664	\$557,265	\$493,114	\$507,907
54. Total AB 939/Regulatory Fees	6,152	7,565	\$7,621	\$11,122	\$11,455
55. Total Lease Pmt to Affil Co.'s	\$92,796	\$110,915	\$112,578	\$118,545	\$122,102
55a. Interest, related Party	\$69,017	\$100,412	\$81,836	\$107,679	\$124,861
55b Total Transportation to Affil Co.'s	\$4,400	\$0	\$550	\$550	\$550
56. Total Cost	\$6,169,906	\$6,008,650	\$6,756,430	\$7,548,832	\$7,879,506

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Base Year Revenue Offset Summary

For Information Purposes Only

Description of Revenue	Section VII-Revenue Offsets						
	Overall	Franchise	Refuse Collection				Non
	Total	Total	LO CSD	Cayucos	Cambria	County	Franchised
<i>Residential Revenue</i>							
<i>(without increase in Base Year)</i>							
57. Single Family Residential	11,095	11,095	5,218	1,892	3,783	202	-
	\$4,044,206	4,044,206	1,894,586	638,164	1,446,755	64,700	-
<i>Multiunit Residential Dumpster</i>							
58. Number of Accounts	\$0	\$0	0	0	0	0	0
59. Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0
60. Less Allowance for Uncollectable	\$0	\$0	0	0	0	0	0
61. Total Residential Revenue	\$4,044,206	\$4,044,206	\$1,894,586	\$638,164	\$1,446,755	\$64,700	\$0
<i>Non-residential Revenue (without increase in Base Year)</i>							
Account Type							
Non-residential Can							
62. Number of Accounts	61	61	5	17	-	40	-
63. Revenues	\$13,785	\$13,785	2,103	2,528	-	9,154	-
<i>Non-residential Wastewheeler</i>							
64. Number of Accounts	242	242	71	37	97	37	-
65. Revenues	\$162,255	\$162,255	58,569	23,504	56,829	23,353	-
<i>Non-residential Dumpster</i>							
66. Number of Accounts	573	573	149	67	138	219	-
67. Revenues	\$1,528,231	\$1,528,231	485,153	181,324	369,510	492,244	-
68. Less: Allowance for Uncollectible							
Non-residential Accounts	\$0	\$0	\$0	\$0	\$0	\$0	\$0
69. Total Non-residential Revenue	\$1,704,270	\$1,704,270	\$545,824	\$207,356	\$426,339	\$524,751	\$0
74. Interest on Investments	\$0	\$0	\$0	\$0	\$0	\$0	\$0
75. Other Income	\$9,327	\$0	\$0	\$0	\$0	\$0	\$9,327
76. Total Revenue Offsets	\$5,757,804	\$5,748,477	\$2,440,410	\$845,520	\$1,873,095	\$589,451	\$9,327

Fiscal Year: 1-1-2022 to 12-31-2022

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Mission Country Disposal

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Operating Information

Historical			Current			Projected		
	Percent		Percent		Percent	Base Year	Percent	
2019	Change	2020	Change	2021	Change	2022	Change	2023

Section IX-Operating Data

Residential & Commercial Garbage

77.	Los Osos Residential Accts	5,110	0.3%	5,124	0.8%	5,166	1.0%	5,218	1.0%	5,270
	Cayucos Residential Accts	1,856	0.4%	1,863	0.6%	1,873	1.0%	1,892	1.0%	1,911
	Cambria Residential Accts	3,735	0.1%	3,737	0.2%	3,746	1.0%	3,783	1.0%	3,821
	County Residential Accts	132	1.5%	134	49.3%	200	1.0%	202	1.0%	204
	Los Osos Commercial Accts	235	-0.9%	233	-4.4%	223	1.0%	225	1.0%	227
	Cayucos Commercial Accts	146	-5.5%	138	-13.5%	119	1.0%	121	1.0%	122
	Cambria Commercial Accts	267	-1.1%	264	-11.8%	233	1.0%	235	1.0%	238
	County Commercial Accts	317	-0.6%	315	-7.2%	292	1.0%	295	1.0%	298
78.	Routes	10	-13.3%	8	-8.3%	8	0.0%	8	0.0%	8
79.	Tons Collected	14,307	-17.4%	11,822	3.0%	12,177	3.0%	12,542	1.0%	12,667
80.	Direct Labor Hours	20,102	-13.3%	17,430	-8.3%	15,986	0.0%	15,986	0.0%	15,986

Recyclable Materials - Curbside Recycling-Los Osos, Cambria, & Cayucos

85.	Accounts	11,259	0.1%	11,272	0.0%	11,271	1.0%	11,384	1.0%	11,498
86.	Routes	7	-13.3%	6	-8.3%	5	0.0%	5	0.0%	5
	Tons Collected	4,485	3.2%	4,628	3.0%	4,767	3.0%	4,910	1.0%	4,959
87.	Direct Labor Hours	13,585	-13.3%	11,779	-8.3%	10,803	0.0%	10,803	0.0%	10,803

Recyclable Materials - Greenwaste Collection-Los Osos, Cambria, & Cayucos

88.	Accounts	10,701	0.2%	10,724	0.6%	10,785	1.0%	10,893	1.0%	11,002
89.	Routes	5	-13.3%	5	-8.3%	4	0.0%	4	0.0%	4
	Tons Collected	5,277	3.6%	5,469	3.0%	5,633	3.0%	5,802	1.0%	5,860
90.	Direct Labor Hours	11,020	-13.3%	9,555	-8.3%	8,763	0	8,763	0.0%	8,763